SPORT MANAGEMENT

What can I do with this major?

AREAS

EMPLOYERS

STRATEGIES

AMATEUR ATHLETICS

Sport Management:

Olympic

Intercollegiate

High School

Youth

Athletic Administration

Coaching

Recruiting

Student-Athlete Affairs

Compliance

Sport Information

Operations

Facilities Management

Equipment Management

Ticketing and Sales

Public Relations

Marketing

Sponsorship Sales

Fundraising/Development

Hospitality Management

Bowls and Special Events

Sport Governance

FACILITIES AND EVENT MANAGEMENT

Colleges and universities

AREAS

EMPLOYERS

STRATEGIES

FACILITIES AND EVENTS CONTINUED

Volunteer to work on community events (e.g., local races or festivals).

Join organizations or take courses related to enviromental stewardship and sustainability.

To succeed in this area, demonstrate skills in negotiating, business management, organiyation, budgeting, and marketing.

Research requirements for the Certi, ed Facility Manager (CFM) credential.

PROFESSIONAL TEAMS AND LEAGUES

Management:

Football, Baseball, Basketball, Hockey, Golf, Tennis, Racing, Motor Sports, Soccer, and Emerging Sports

Player Personnel:

General Management

Coaching Scouting

Community Relations

Business Operations:

Marketing and Promotions

Ticketing and Sales

Public Relations

Sponsorship Sales

Suite Sales

Stadium Operations:

Food and Concession

Guest Services/Suite Services

Parking

Sport Information

Professional Services

Player Agency and Representation

Professional leagues:

National Football League, Major League Baseball, National Basketball Association, Major League Soccer, Arena Football League, National Hockey League, Association of Tennis Professionals, Women's National Basketball Association, Women's Professional Soccer, Women's Tennis Association

Motor sport organizations: National Association for Stock Car Auto Racing (NASCAR), Indy Racing League, National Hot Rod Association, individual race teams

Sport associations:

PGA Tour, LPGA Tour, Senior PGA Tour, Web.com Tour United States Tennis Association

Professional player associations and unions (e.g., Major League Baseball Players Association, Professional Hockey Players' Association)

Player alumni associations

Professional minor leagues:

AAA, AA, A baseball leagues, American Basketball Association, American H

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AREAS

EMPLOYERS

STRATEGIES

SPORT MERCHANDISING

Product Development
Product Distribution
Sales and Marketing
Brand/Product Representation
Store Management
Internet Sales

Sport equipment and supply industry (e.g., Wilson, Spalding, Adidas) Exercise equipment manufacturers Sport and recreation retailers Online sport retailers Sports & Fitness Industry Association Work in retail stores that sell sport or recreational merchandise or in campus recreation facilities that rent equipment to students.

Gain sales experience through part-time or summer jobs and internships.

Volunteer as a team equipment manager.

Make contact with college equipment or uniform representatives.

Develop excellent interpersonal, communication, and custo nication, A

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AREAS

EMPLOYERS

STRATEGIES

SPORT MEDIA

Journalism Broadcasting Photojournalism Sport Information Advertising Sales Newspapers
Television stations
Radio stations
Magazines
Special interest sport publications
Sports related internet sites
Colleges and universities
Nonpro,t organiyations
Professional associations

Supplement a major in sport management with

GENERAL INFORMATION